L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: August 1997

Month\Year: 1\8

Month Year: 10								Surcharg	ges:	i		
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
Maersk	100%	74%	16 Days	\$1,819	\$80 ¹			Al	·	·		\$1,899

¹ Rate is per container

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L.A./L.B./Oakland Ports To Bombay, India

Almonds

Monthly Market Share For: August 1997

Month\Year: 8\87

,					Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	Container R ate		
Hapag-Lloyd	75%	7%	33 Days	\$1,960	Al			Al				\$1,960		
Hanjin	25%	2%	33 Days	\$1,685	\$80 ¹			ΑI				\$1,765		
APL	0%	91%	39 Days	\$1,960	ΑI			ΑI				\$1,960		

¹ Rate is per container

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L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: August 1997

Month\Year: 7\86

Month\Year: 7\86												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Hanjin	57%	19%	10 Days	\$1,098	Al		Al	Al				\$1,098
Cho Yang	29%	57%	12 Days	\$1,020	ΑI		ΑI	ΑI				\$1,020
Hyundai	14%	8%	12 Days	\$1,142	\$80 ¹		ΑI	ΑI				\$1,222

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: August 1997

Month\Year: 8\24

Month\Year: 8\24													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	50%	20%	15 Days	\$913.00	\$80 ¹			Al					\$993
Mitsui OSK	25%	17%	16 Days	\$913.00	\$80 ¹			ΑI					\$993
Maersk	25%	16%	14 Days	\$913.00	\$80 ¹			ΑI					\$993
Senator	0%	16%	15 Days	\$950.00	ΑI			ΑI					\$950

¹ Rate is per container

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: August 1997

Month\Year: 2\8

Month\Year: 2\8													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	100%	76%	26 Days	\$725.00	\$80 ¹			Al					\$805
Maersk	0%	24%	28 Days	\$725.00	\$80 ¹			ΑI					\$805

¹ Rate is per container

Issue Date: October 30, 1997

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: August 1997

Month\Year: 2\25

Month\Year: 2\25												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Yang Ming	50%	48%	13 Days	\$745.00	Al		Al	Al				\$745
Evergreen	50%	36%	17 Days	\$1,215	\$80 ¹		9%	AI				\$1,404
Hapag-Lloyd	0%	8%	18 Days	\$1,115	\$80 ¹		9%	ΑI				\$1,295

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: August 1997

Month\Year: 2\12

Month\Year: 2\12													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	ARB	Cotton R.	Size	ContainerRate
Sea-Land	85%	69%	25 Days	\$1,638	\$80 ¹			Al					\$1,718
OOCL	15%	9%	24 Days	\$1,638	\$80 ¹		Al	ΑI					\$1,718

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: August 1997

Month\Year: 1\12

Month\Year: 1\12													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Neptune	100%	8%	19 Days	\$1,164	\$80 ¹		15%	Al					\$1,419
Maersk	0%	42%	20 Days	\$1,164	\$80 ¹		15%	ΑI					\$1,419
Sea-Land	0%	17%	23 Days	\$1,164	\$80 ¹		15%	ΑI					\$1,419
cosco	0%	16%	30 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: August 1997

Month\Year: 7\194

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	33%	27%	10 Days	\$1,300	\$80 ¹		Al	Al					\$1,380
Maersk	33%	1%	10 Days	\$748.00	\$80 ¹		43%	\$453 ¹					\$1,603
P&O Nedlloyd	17%	2%	12 Days	\$748.00	\$80 ¹		43%	\$453 ¹					\$1,603
Cho Yang	17%	1%	11 Days	\$991.00	\$80 ¹		43%	Al					\$1,497
NYK Line	0%	28%	11 Days	\$748.00	\$80 ¹		43%	\$453 ¹					\$1,603

¹ Rate is per container

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